

Annual Conference 2023



CORPORATE SPONSORSHIP

Marvel stadium, VIC, Australia

October 24th– 26th, 2023.

INTRODUCTION

It is with great pleasure that the Organising Committee welcomes you to participate in the BioProcessing Network Conference for 2023. This year our annual meeting will take place at Marvel stadium, Melbourne, VIC. The meeting will be held over three days and will gather together researchers, manufacturers, regulators and others with an active interest in bioprocessing. Informative presentations will be mixed with lively discussions on new data, fresh ideas and new developments, all in a relaxed environment where participants can catch up with old friends and meet new ones.

Participation by trade organisations associated with the bioprocessing industry is warmly welcomed at the Conference. The structure of the Conference has been designed to allow extended opportunities for discussions with clients and customers and for the trade representatives to meet and mingle with the leading figures in the field of bioprocessing.

TRADE EXHIBITION: BOOTHS PRICES

The Conference will offer 25 booths for exhibitors.

The cost of a Standard Display Booth is **AU\$3,000 with full payment before 15 July 2023 (\$3,500 thereafter)**

Each booth includes free registration and dinner for one (1) company representative and the exhibitor's logo will be added to the BPN website until the following year's conference. This registration is not transferable. **All other representatives attending the conference and/or the Trade Exhibition must register separately.**

The availability of the display spaces will be provided strictly on a **first come, first served** basis so if you register early for a display space you can choose your preferred position (after conference sponsors). If you have any specific preference, please discuss site availability and event preferences with the conference organisers.

All display spaces include trestle tables of 1.8 m x 0.80 m. Power will be available at each table. All equipment to be connected must have current electrical compliance test tag in accordance with AS/NZ 3760.

CONFERENCE SPONSORSHIP

TO SECURE SPONSORSHIP OPPORTUNITIES PAYMENT MUST BE RECEIVED BEFORE 15 July 2023

PLATINUM SPONSOR (ONE AVAILABLE) \$15,000

PLATINUM sponsorship comes with the following benefits:

- **1 complimentary Trade Exhibition booth (first priority position selection)**
- **5 conference registrations for company personnel and / or guests**
- **5 complimentary dinner tickets**
- Exclusive acknowledgment as PLATINUM sponsor of the Conference
- all sessions occur in the one hall and the platinum sponsor will have a prominent branded entrance, two stand-alone banners one positioned to the centre of the stage and one next to the registration table and their logo displayed as a screen saver by the data projector between sessions.
- One 30-minute speaking opportunity (**must be a technical presentation on new industry developments**)
- Three full page advertisements in the Conference Proceedings
- 5-minute presentation opportunity at the opening of the first day and co-chairing of a session
- Acknowledgment of your organisations support in the Conference Proceedings and website

GOLD SPONSOR (TWO AVAILABLE) \$10,000

GOLD sponsorship comes with the following benefits:

- **1 complimentary Trade Exhibition booth (second and third priority position selection)**
- **3 conference registrations for company personnel and / or guests**
- **3 complimentary dinner tickets**
- Exclusive acknowledgment as GOLD sponsor of the Conference
- a stand-alone banner position to the side of the stage
- One 20-minute speaking opportunity (**must be a technical presentation on new industry developments**)
- Two full page advertisements in the Conference Proceedings and website
- 5-minute presentation opportunity before the lunch break or the end of day 1 or day 2 and naming rights for a session
- Acknowledgment of your organisations support in the Conference Proceedings and website

SILVER SPONSORSHIP (FOUR AVAILABLE) \$7,500

SILVER sponsorship comes with the following benefits:

- **1 complimentary Trade Exhibition booth (fourth to seventh priority position selection)**
- **2 conference registration for company personnel and / or guests**
- **2 complimentary dinner ticket**
- Exclusive acknowledgment as a SILVER sponsor of the Conference
- One full page advertisement in the Conference Proceedings
- 5-minute presentation opportunity either before a morning or afternoon tea break
- Acknowledgment of your organisations support in the Conference Proceedings and website

BRONZE SPONSOR (EIGHT AVAILABLE) \$5,000

BRONZE sponsorship comes with the following benefits:

- **1 complimentary Trade Exhibition booth (priority position selection)**
- **1 conference registration for company personnel**
- **1 complimentary dinner ticket**
- Exclusive acknowledgment as a BRONZE sponsor of the Conference
- One full page advertisement in the Conference Proceedings
- Acknowledgment of your organisations support in the Conference Proceedings and website

The above sponsorships have one booth included in their benefits; the other sponsorship opportunities listed below do not have a booth included. The cost of a Standard Display Booth is **AU\$3,000 with full payment before 15 July 2023 (\$3,500 thereafter)**

OTHER SPONSORSHIP OPPORTUNITIES

Coffee Cart sponsorship: \$2,500 / day (pick a day)

- Opportunity to provide logo or banner to be placed on the front panel of the coffee cart (144cm wide and 75cm high) branded collateral in the exhibition / networking area with the coffee cart barista (pop up banners and a small table next to coffee cart with marketing materials)
- Verbal acknowledgment of your organisations at the start of day before presentation

Lanyard sponsorship: \$2,500

- Opportunity to provide logo branded Lanyards
- Verbal acknowledgment of your organisations at the start of day before presentation

Presentation / poster Awards \$1,000 each (two available)

- Sponsor acknowledged during the presentation of each award
- Acknowledgment of your organisations support in the Conference Proceedings

Two prizes will be awarded:

- The best Student presentation (oral or poster) to the value of AU \$1000
- The best overall poster to the value of AU \$1000
- The awards will be presented by the BPN President and a company representative

The BPN committee is open to other sponsorship opportunities please feel free to approach the committee

REGISTRATION TO BE A SPONSOR and EXHIBITION SPACE BOOKING

Those wishing to sponsor this event or participate in the **Trade Exhibition** at the levels indicated above must complete an online form (the link will be available on our website on the 15th of May at 10 am AEST). Sponsorship opportunities will be allocated on a **first-come first-served basis** depending on the online form submission date and time. Once sponsorship and exhibition applications have been accepted, your organisation will be invoiced for the appropriate amount.

The Organising Committee reserves the right to refuse any application.

- Cancellation - Cancellations must be in writing. The full amount is forfeited unless the site is resold.
- Exhibitors and Sponsors agree to abide by such conditions as laid down by the Organising Committee and agree not to violate any of the lease conditions of the building in which the Conference is being held.

Geoff Dumsday (CSIRO Manufacturing) – **President**

Hélène Lebhar (RPF, University of NSW) – **Vice President**

Tizita Horning (CSL Limited) – **Treasurer**

Hadi Hezaveh (Immulab) – **Social media & Communications**

Anton Maraldo (RPF, University of NSW) – **IT support Graphic Designer**

Andy Herbert (Bioboy Ltd) – **New Zealand Coordinator**

Jon Ince (Cytiva) – **New South Wales Coordinator**

Teresa Domagala (Teva) – **New South Wales Coordinator**

Munish Puri (Flinders University) – **South Australia Coordinator**

Lou Fabri (CSL Limited), Andreas Kocourek (Sartorius Stedim) – **Victoria Coordinators**

Helena Tellier (Merck Group) – **Queensland Coordinator**

Conference Secretariat:

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